

FY 16 Product Hierarchy	1H16 Revenue as at FY16 \$m	FY 17 Product Hierarchy	Restated 1H16 Revenue \$m	Movement \$m	Description of movement
Fixed products		Fixed products			
Fixed Voice	1,772	Fixed Voice	1,772	-	
Fixed Data	1,254	Fixed Data	1,254	-	
Other fixed revenue	245	Other fixed revenue	97	(148)	Offshore fixed products re-categorised
Intercarrier Services	293	Intercarrier Services	293	-	
Total Fixed products	3,564	Total Fixed products	3,416	(148)	
Mobiles		Mobiles			
Post-paid handheld	2,706	Post-paid handheld	2,706	-	
Pre-paid handheld	495	Pre-paid handheld	495	-	
Mobile broadband	639	Mobile broadband	639	-	
Machine to Machine (M2M)	60	Machine to Machine (M2M)	60	-	
Satellite	8	Satellite	8	-	
Mobile interconnection	448	Mobile interconnection	441	(7)	
Mobile services - wholesale resale	49	Mobile services - wholesale resale	54	5	
Total mobile services	4,405	Total mobile services	4,403	(2)	
Mobile hardware	1,121	Mobile hardware	1,121	-	
Total mobiles	5,526	Total mobiles	5,524	(2)	Offshore mobile re-categorised
Data and IP		Data and IP			
ISDN	312	ISDN	312	-	
IP access	597	IP access	583	(14)	
Other data and calling products	1,005	Other data and calling products	539	(466)	
Total Data and IP	1,914	Total Data and IP	1,434	(480)	Offshore Data & IP re-categorised
Network applications and services	1,336	Network applications and services	1,250	(86)	Offshore NAS re-categorised
Media		Media			
Foxtel from Telstra	350	Foxtel from Telstra	350	-	
IPTV	34	IPTV	34	-	
Content	34	Content	34	-	
Cable	58	Cable	58	-	
Total media	476	Total media	476	-	
Total Global connectivity	-	Total Global connectivity	714	714	Offshore re-categorised
Other sales revenue	419	Other sales revenue	421	2	Offshore revenue re-categorised from Other to Offshore
Sales revenue	13,235	Sales revenue	13,235	-	