<table>
<thead>
<tr>
<th>Dec 14 Product Hierarchy</th>
<th>FY14 Revenue $m</th>
<th>Jun 15 Product Hierarchy</th>
<th>Restated FY14 Revenue $m</th>
<th>Movement $m</th>
<th>Description of movement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed products</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fixed Voice</td>
<td>4,032</td>
<td>Fixed Voice</td>
<td>4,032</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Fixed Data</td>
<td>2,218</td>
<td>Fixed Data</td>
<td>2,218</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Other fixed revenue</td>
<td>244</td>
<td>Other fixed revenue</td>
<td>240</td>
<td>-4</td>
<td>(4) Advertiser revenue no longer reflected in Fixed Portfolio</td>
</tr>
<tr>
<td>Intercarrier Services</td>
<td>586</td>
<td>Intercarrier Services</td>
<td>586</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fixed products - total</td>
<td>7,080</td>
<td>Fixed products - total</td>
<td>7,076</td>
<td>-4</td>
<td>(4) Advertiser revenue no longer reflected in Fixed Portfolio</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mobiles</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Postpaid handheld</td>
<td>5,006</td>
<td>Postpaid handheld</td>
<td>5,006</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Prepaid handheld</td>
<td>879</td>
<td>Prepaid handheld</td>
<td>879</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Mobile broadband</td>
<td>1,287</td>
<td>Mobile broadband</td>
<td>1,287</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Machine to Machine (M2M)</td>
<td>101</td>
<td>Machine to Machine (M2M)</td>
<td>101</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Satellite</td>
<td>14</td>
<td>Satellite</td>
<td>14</td>
<td>-2</td>
<td></td>
</tr>
<tr>
<td>Mobile services - retail</td>
<td>7,287</td>
<td>Mobile services - retail</td>
<td>7,287</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Mobile interconnection</td>
<td>784</td>
<td>Mobile interconnection</td>
<td>784</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Mobile services - wholesale resale</td>
<td>104</td>
<td>Mobile services - wholesale resale</td>
<td>104</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Total mobile services</td>
<td>8,175</td>
<td>Total mobile services</td>
<td>8,175</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Mobile hardware</td>
<td>1,493</td>
<td>Mobile hardware</td>
<td>1,493</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Total mobiles</td>
<td>9,668</td>
<td>Total mobiles</td>
<td>9,668</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Data and IP</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ISDN</td>
<td>712</td>
<td>ISDN</td>
<td>712</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>IP access</td>
<td>1,166</td>
<td>IP access</td>
<td>1,166</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Other data and calling products</td>
<td>1,090</td>
<td>Other data and calling products</td>
<td>1,090</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Total data and IP</td>
<td>2,968</td>
<td>Total data and IP</td>
<td>2,968</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Network applications and services</td>
<td>1,963</td>
<td>Network applications and services</td>
<td>1,963</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Media</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Premium Pay TV</td>
<td>605</td>
<td>Foxtel from Telstra</td>
<td>605</td>
<td>0</td>
<td>Product relabelled</td>
</tr>
<tr>
<td>IPTV</td>
<td>94</td>
<td>IPTV</td>
<td>94</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Content</td>
<td>77</td>
<td>Content</td>
<td>81</td>
<td>0</td>
<td>4 Advertiser revenue no longer reflected in Fixed Portfolio</td>
</tr>
<tr>
<td>Cable</td>
<td>120</td>
<td>Cable</td>
<td>120</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Total media</td>
<td>896</td>
<td>Total media</td>
<td>900</td>
<td>0</td>
<td>4 Advertiser revenue no longer reflected in Fixed Portfolio</td>
</tr>
<tr>
<td>CSL New World</td>
<td>1,045</td>
<td>CSL New World</td>
<td>1,045</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Global connectivity</td>
<td>611</td>
<td>Global connectivity</td>
<td>611</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Other sales revenue</td>
<td>888</td>
<td>Other sales revenue</td>
<td>888</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Sales revenue</td>
<td>25,119</td>
<td>Sales revenue</td>
<td>25,119</td>
<td>0</td>
<td></td>
</tr>
</tbody>
</table>