

Telstra Corporation Limited
Revenue by Product Restatement
Year ended 30 June 2015

Dec 14 Product Hierarchy	FY14 Revenue \$m	Jun 15 Product Hierarchy	Restated FY14 Revenue \$m	Movement \$m	Description of movement
Fixed products		Fixed products			
Fixed Voice	4,032	Fixed Voice	4,032	-	
Fixed Data	2,218	Fixed Data	2,218	-	
Other fixed revenue	244	Other fixed revenue	240	(4)	Advertiser revenue no longer reflected in Fixed Portfolio
Intercarrier Services	586	Intercarrier Services	586	-	
Fixed products - total	7,080	Fixed products - total	7,076	(4)	Advertiser revenue no longer reflected in Fixed Portfolio
Mobiles		Mobiles			
Postpaid handheld	5,006	Postpaid handheld	5,006	-	
Prepaid handheld	879	Prepaid handheld	879	-	
Mobile broadband	1,287	Mobile broadband	1,287	-	
Machine to Machine (M2M)	101	Machine to Machine (M2M)	101	-	
Satellite	14	Satellite	14	-	
Mobile services - retail	7,287	Mobile services - retail	7,287	-	
Mobile interconnection	784	Mobile interconnection	784	-	
Mobile services - wholesale resale	104	Mobile services - wholesale resale	104	-	
Total mobile services	8,175	Total mobile services	8,175	-	
Mobile hardware	1,493	Mobile hardware	1,493	-	
Total mobiles	9,668	Total mobiles	9,668	-	
Data and IP		Data and IP			
ISDN	712	ISDN	712	-	
IP access	1,166	IP access	1,166	-	
Other data and calling products	1,090	Other data and calling products	1,090	-	
Data and IP	2,968	Data and IP	2,968	-	
Network applications and services	1,963	Network applications and services	1,963	-	
Media		Media			
Premium Pay TV	605	Foxtel from Telstra	605	-	Product relabelled
IPTV	94	IPTV	94	-	
Content	77	Content	81	4	Advertiser revenue no longer reflected in Fixed Portfolio
Cable	120	Cable	120	-	
Total media	896	Total media	900	4	Advertiser revenue no longer reflected in Fixed Portfolio
CSL New World	1,045	CSL New World	1,045	-	
Global connectivity	611	Global connectivity	611	-	
Other sales revenue	888	Other sales revenue	888	-	
Sales revenue	25,119	Sales revenue	25,119	-	