

New ideas, new services,  
new opportunities.

Giving our  
customers  
an edge.



## Financial Calendar 2003

	Jun	Jul	Aug	Sep	Oct	Nov
Full-year end	30					
Annual result announced			28			
Ex-dividend share trading starts				22		
Record date for final dividend				26		
Final dividend paid					31	
Annual General Meeting						14

Note: Timing of events may be subject to change

### management discussion

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### business review

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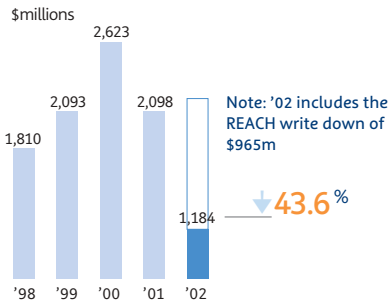
### summary of financial statements

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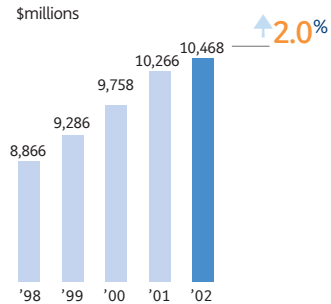
# financial highlights

Telstra has reported strong cash flow and lower capital expenditure through improved capital management for the half-year to December 2002. This has enabled the Telstra Directors to deliver increased dividends to shareholders.



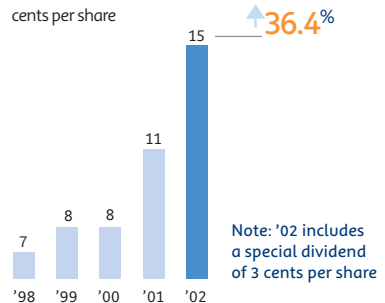
## net profit after minorities

Reported net profit after minorities declined 43.6% to \$1,184m. This was mainly due to the write down of our investment in REACH Limited which has taken place in the current half-year. Excluding this accounting adjustment net profit would be \$2,149m.



## sales revenue

Sales revenue increased by 2.0% to \$10,468m mainly due to the inclusion of TelstraClear revenue for the full six-month period.



## dividend per share

Total dividends per share for the half-year increased 36.4% from 11 cents per share to 15 cents per share due to strong free cash flows.

## Dear fellow shareholders,

As the telecommunications industry slowly recovers from recent turbulent conditions, Telstra is emerging well-positioned to serve the demands of all our customers – to do business, access information, ideas and entertainment, to educate, and just to keep in touch.

Overall industry growth is presently constrained, and pressure remains on our financial performance, but Telstra is in great shape to convincingly manage through the uncertain times ahead.

The success of our full service integrated business model together with the quality of our earnings and balance sheet continue to set Telstra apart from its global peers.

We look to the future with confidence, first and foremost because our business – telecommunications – is the future. Exciting new wireless, broadband, entertainment and information products and services will help create that future.

Such innovation along with continued strength in our traditional offerings will underpin a new era of growth.



Chief Executive Officer and Managing Director **ZIGGY SWITKOWSKI**      **ROBERT MANSFIELD** Chairman

## Financials

Telstra's core business continues to perform steadily.

Free cash flow improved again – up 54 percent. Capital expenditure has been managed down and contributed importantly to the strong cash flows, while at the same time improving service to customers. Expenses are in control.

Dividends are up. Your directors have declared a fully franked interim dividend of 12 cents per share and a fully franked special dividend of 3 cents per share. Our dividend payment for the half totals 15 cents per share, which is 36 percent higher than the previous half. The record date for the dividend is 21 March 2003, with payment to be made on 30 April 2003.

Profit after tax and minorities was \$1,184 million for the half, representing a decrease

of 44 percent over the prior corresponding period due to the \$965 million non-cash write down of the investment in REACH, our Asian infrastructure joint venture company. We are disappointed that this decision was necessary.

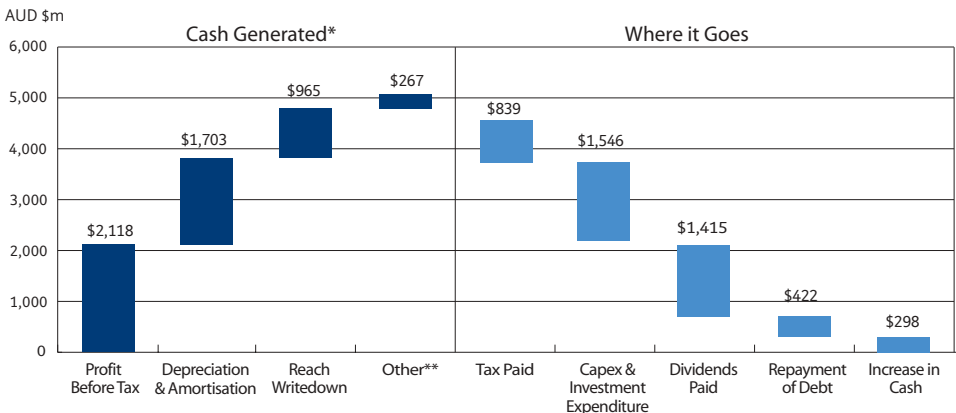
It is important to point out, however, that on the formation of REACH, Telstra recorded an accounting profit on the sale of its global wholesale business of \$1,700 million and received cash of \$680 million as part of the recapitalisation. To date, Telstra is cash positive on this transaction.

### First half activity

The six months to 31 December have been a time of intense activity within Telstra.

We announced a number of changes in our organisational framework, realigning the three key customer-facing groups of Telstra

## How was Telstra's Profit used?



\* Cash generated = cash from operations less tax paid plus cash proceeds from sale of assets.

\*\* Other = movements in working capital and remaining non-cash items added to profit before tax to derive operational cash flows.

Retail, Telstra Mobile and Telstra Country Wide (which received an excellent report card from the Regional Telecommunications Inquiry).

We sold seven office properties for \$570 million – a straightforward cash sale that gave us \$90 million profit after tax, while we retain the right to continue to occupy the buildings under normal operating leases. We are focusing on our core businesses – and property is not one of them.

We doubled the number of broadband subscribers over the 12 months to December – and we remain on track for one million subscribers by 2005. We increased the value customers receive from a number of Telstra BigPond™ plans, launched the ADSL self-install kit option to add convenience and lower start-up costs (this now accounts for 70 percent of new installations), and introduced the ADSL Customer Service Level Guarantee to provide an automatic credit, if network availability should fall below the 99 percent level.

In our mobiles business, we now have 6.1 million services in operation across both GSM and CDMA networks, using more total minutes and at lower prices.

Innovations in wireless data continue:

- the new Multimedia Messaging Service;
- the award-winning Blackberry service offered over our GSM/GPRS wireless network;
- CDMA 1x – Australia's first fully operational third generation (3G) mobile service; and
- SMS provides new dimensions of mobile functionality scarcely dreamt of a few years ago.

Price rebalancing and bundling of services continued successfully.

### Opportunities for growth

In these uneasy times, there are indicators that Telstra is better positioned than most to take full advantage of a return to reasonable industry growth – both in terms of future opportunities in a number of areas, and the fact that some of the harder decisions and large investments are now behind us. Our full service, integrated business model is the right strategy and is working well. It is pleasing to see the pointless debate about structural separation now off the agenda.

We continue to build on the Telstra brand. According to external independent surveys, it is the most trustworthy and valuable in Australia.

Our performance in installing services and fixing faults promptly has never been higher and is improving all the time.

We have a premium balance sheet. An exceptionally strong cash flow and disciplined financial settings give us choices to invest for long term returns, particularly to grow strongly in domestic internet-related solutions and improve our position in wireless data and directories businesses.

Australians are embracing the broadband experience in rapidly increasing numbers and we continue to be optimistic about the mobiles business.

The cost control focus will continue. It is unrelenting and based on attacking process inefficiencies and improving the customer experience – not a top-down approach, but a sustainable, grass roots approach.

FOXTEL, our pay TV joint venture, represents a growth opportunity for Telstra. Future digitisation of FOXTEL will bring hundreds of TV channels and interactive TV into households around the nation.

A number of our market segments, in particular consumer and small to medium enterprises, show positive signs for growth, albeit moderate. Looking at our wholesale business, we are encouraged that more new broadband connections over our network are being sought and that industry demand is lifting.

Competition in the corporate and government customer segment remains intense.

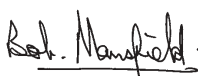
On the regulatory front, the key settings are now in place and ongoing regulatory risk is being managed.

None of this is rhetoric. These are facts that present real opportunities for future success. They are cause to view the future of our industry – with Telstra setting the pace – with genuine optimism.

## Outlook

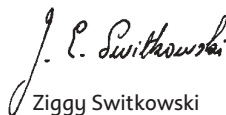
In the current environment, Telstra's performance is about balancing and managing six contributing factors – customers, competition, regulators, economy, organisation and investors. We intend to hold to our strategy of continuing our service improvements, enhancing organisational efficiency and relevance, improving processes, cutting costs, building momentum in our revenues and profits and focusing on how to satisfy customer – and shareholder – interests.

While the next few months are more uncertain than any comparable period in recent years because of the pending war, drought, floods and the regional economy, we expect the full year underlying numbers for revenues and EBIT for the 2002/2003 financial year to be similar to 2001/2002. This would be a steady result, and produced in a way that ensures good momentum for 2003/2004.



Robert Mansfield

Chairman



Ziggy Switkowski

Chief Executive Officer and  
Managing Director



Telstra launched the 'I am Australian' brand campaign in October. The key messages illustrate Telstra's commitment to connect Australians, no matter who they are or where they are located.

### Customer Value

Retail continued to improve its service to customers across a range of interactions. These included improvements to billing, reduction in the time it takes to fix faults and to provide new telephone connections and further enhancement to online services.

The revised Customer Service Charter launched in September sets out our service commitments to our customers and includes our second annual performance review, measuring our performance against those service commitments contained in last year's Charter.

### Complex Solutions

Servicing the diverse needs of Australians who are geographically spread, from consumers through to corporate and government, Retail provides services and solves our customers' differing requirements. For example, the

National Australia Bank (NAB) and the Bank of New Zealand (BNZ), awarded Telstra and TelstraClear one of the largest corporate IT and telecommunications outsourcing contracts in Australia and New Zealand. This agreement is a demonstration of the NAB's and the BNZ's confidence in Telstra and TelstraClear to deliver complex Trans-Tasman managed IT and telecommunications services.

An example of how we cater to the different needs of the community is through Telstra's Priority Assistance program. This service is offered to residential customers who are diagnosed with a life-threatening medical condition and who have no operational telephone service. This policy provides 'Priority Customers' with the highest level of service practicably available at the time of connection or fault repair.

Performance indicators: Half-year ended December	2002	2001	% change
Local calls (number of calls)	5,019,000,000	5,246,000,000	4.3 ↓
National long distance minutes	4,656,000,000	4,578,000,000	1.7 ↑
International outgoing minutes	387,000,000	398,000,000	2.8 ↓
Calling number display customers	925,000	855,000	8.2 ↑
Fixed line MessageBank® customers	1,434,000	1,440,000	0.4 ↓



# retail mobiles Vast coverage and reliable network

## Wireless Data

Telstra is committed to delivering the most advanced wireless data solutions to customers. Examples include:

- MMS where customers can now take instant photos and send them to email addresses worldwide or another MMS phone; and
- the Blackberry, exclusive to Telstra, is an award-winning wireless technology used by more than 14,000 companies worldwide. Blackberry provides corporate customers with a comprehensive end-to-end wireless solution that includes integrated 'always on' email, phone, SMS and organiser features in one device.

## Instant Messaging

Telstra customers are able to engage in PC-to-mobile dialogue in the same manner as the popular PC to PC Instant Messaging. Telstra is currently the only carrier to have partnerships with all three leading instant messaging providers – MSN, Yahoo! and ICQ.

## M-Commerce

Customers can now use their mobiles to buy drinks from selected vending machines in Melbourne, Sydney, Brisbane, Perth and Adelaide. Telstra is also trialing M-Commerce parking

machines in Melbourne and Sydney in collaboration with local councils.

## Networks and Investments

In December, Telstra launched Australia's first fully operational third generation (3G) mobile service for business customers, CDMA 1x. This technology offers powerful data transmission rates that can peak at over 14 times faster than traditional 2G (GSM, CDMA) technologies.

Telstra has been progressing in the expansion of the Australian broadband wireless market with Wireless Local Area Network (WLAN/WiFi) technology. Telstra is the first carrier to have a significant presence in the growing WLAN market.

Telstra's customers were also among the first in the world to gain access to IMEI blocking, an anti-theft technology that protects customer's lost or stolen phones.

## Prepaid

By partnering with major Australian retail chains, Telstra's prepaid and communic8 products can be purchased from over 4,400 outlets throughout Australia. Telstra offers a broad handset range with increased functionality, including network-unlocked handsets, music and latest technology handsets.



Performance indicators (approximate): Half-year ended December	2002	2001	% change
Mobile telephone minutes	3,098,000,000	2,911,000,000	6.4 ↑
Mobile telephone customers			
– GSM mobile	5,421,000	5,113,000	6.0 ↑
– CDMA mobile	677,000	523,000	29.4 ↑
Mobile data revenue	\$152,000,000	\$103,000,000	47.6 ↑

# retail regional, rural & remote Local presence

Telstra Country Wide continues to ensure Telstra's service levels and business performance outside the major capital cities improves.

Customers benefit from locally based Telstra Country Wide management through improved service delivery, expanded mobile coverage, affordable and accessible narrowband and, increasingly, broadband internet.

## Local Presence

Customer contact initiatives in 2002 included the announcement to extend Telstra Country Wide's sales and service areas to include a number of provincial and outer metropolitan areas in Queensland, NSW and Victoria; a network of Telstra Country Shops (a total of 25 are planned by June 2003); and appointing more than 220 authorised agents in small country towns.

## Service

Telstra's improved service performance for both new installations and fault repairs throughout Australia was greatest in rural and remote areas, where the company is moving closer to 100 percent compliance for new connections and maintenance as measured within the Customer Service Guarantee (CSG) timeframes.

## Internet

We are ensuring high speed internet is available to more Australians through a mix of delivery technologies – ADSL via around 260 ADSL-enabled telephone exchanges in regional centres, ISDN from most exchanges, one-way



and two-way satellite (which is universally available), and a new ISDN one-way satellite bundle.

A range of Telstra Country Wide-supported programs help people get the most out of their internet connection, including the joint Telstra-Federal Government Internet Assistance Program, which gives people practical guidance on improving internet speeds.

## Mobiles

Mobile telephone coverage has significantly improved through the provision of new mobile base stations, a number being funded under the Federal Government's Networking the Nation Program.

Telstra's CDMA network now covers more than 97 percent of Australia's population – 50 percent greater coverage than the analogue network it replaced.

Performance indicators: September quarter		2002	2001
New service connections:	Major rural customers	95%	95%
	Minor rural customers	97%	97%
	Remote customers	98%	95%
Fault repairs:	Rural customers	95%	95%
	Remote customers	96%	92%

# network technologies

Delivering technology leadership with commerciality

Telstra Technology has more than 2,000 engineering and IT specialists driving the planning, design and deployment of the telecommunications and information technology behind the Telstra products and services our customers use every day.

Whether it's innovative features for your home phone, sending pictures from your mobile, super-fast broadband internet or the day-to-day reliability of our telephone network –

Telstra Technology delivers the technology to support every Telstra customer.

Through Telstra Research Laboratories (TRL), we also provide an internationally recognised capability for innovation, research and commercialisation of technology. Celebrating 80 proud years of research and development, TRL continues to see beyond today to bring you tomorrow's technology solutions.

## infrastructure services

Simplifying processes and infrastructure

### Supporting Telstra

Infrastructure Services (IS) continues to deliver improvements in service, from managing and operating the networks, to leading its field and service centre workforces. IS provides the framework to identify and manage customers determined as "priority", under the new regulations to ensure they are properly supported.

### Customer Satisfaction

Overall customer satisfaction with our performance was maintained above 75 percent for the half-year, while technicians averaged between 87-96 percent performances.

### CSG Performance

Service performance continued to improve since the introduction of the CSG standard five years ago.

### Service and Area Management

Key achievements in service management include combined end-to-end accountability for activation and assurance and integration of service management of online products into the network services environment.

The success of area management trials proved the viability of the program, which is expected to deliver benefits including improved delivery of products and services.

### Simplifying Telstra's Infrastructure

IS continues to simplify, standardise and manage the Telstra network, exploring new opportunities such as wireless local loop overlays and self-service diagnostics.

Performance indicators (approximate): Half-year ended December	2002	2001	% change
Basic access lines in service			
Residential	6,270,000	6,290,000	0.3 ↓
Business	2,660,000	2,780,000	4.3 ↓
Domestic wholesale	1,410,000	1,330,000	6.0 ↑
Total	10,340,000	10,400,000	0.6 ↓
ISDN access line (equivalents)	1,190,000	1,245,000	4.4 ↓

# applications Convenience of packaging and fast internet access

## Leadership in Technology

Our broadband business is on track to meet our target of one million subscribers by 2005. In September, we reached a major milestone with 200,000 broadband subscribers.

In November, we announced a \$10 million investment to bring high speed internet access to more outer metropolitan and regional customers in 2003. The measures include ADSL enabling more than 100 additional exchanges by the end of June 2003 (800 are currently enabled).

We are closer to achieving our vision of 'any device, anywhere, anytime'. Sun Microsystems Inc. was selected to provide a next generation technology environment to further drive development of online customer applications.

The Telstra BigPond web sites were redesigned and the navigation enhanced through easy-to-find product information and a stronger self-help focus for such tasks as lodging applications online. The feedback from visitors and some of our one million customers has been positive.

## FOXTEL Packaging

In November, Telstra and FOXTEL commenced a new era of subscription TV and packaged products. These new FOXTEL packages enable customers to purchase FOXTEL subscription TV services from Telstra at the best prices in the market.



## Rebranding of Sensis

In August, our wholly owned subsidiary Pacific Access Pty Ltd, launched a new corporate brand and company name – Sensis™ Pty Ltd. The new corporate brand was selected to reflect the company's recent expansion from being solely a Yellow Pages® and White Pages® print directories business, to become a more broadly-based advertising and content services business. The name Sensis was chosen to reflect the core of the business – keeping people in touch.



Performance indicators (approximate): Half-year ended December	2002	2001	% change
Broadband internet subscribers	222,000	110,000	101.8 ↑
Narrowband internet subscribers	1,124,000	1,047,000	7.4 ↑
Total BigPond™ subscribers	1,346,000	1,157,000	16.3 ↑
Pay TV services in operation (FOXTEL)	809,000	774,000	4.5 ↑

# wholesale

Delivering innovative communications solutions as well as network capacity to other telecommunications companies

## Delivering Access

Telstra Wholesale delivers voice and data products and services to more than 100 communications companies and is a key part of our strategy for growth.

Telstra Wholesale has responded well to the overall industry slowdown by continuing

to support its traditional products while also concentrating on the market's new growth areas – particularly Digital Subscriber Line (DSL) and data products. The rapid growth of broadband products in Telstra demonstrates the success of this strategy.

# international

Focus on improving returns in existing investments

Telstra International's focus is on managing the existing investments to achieve appropriate rates of return.

## Hong Kong CSL (CSL)

The Hong Kong economy remains flat and the mobile market continues to be competitive, but CSL is performing well in terms of profitability and cashflow.

CSL focuses on growing net profit through the provision of value added services and innovative data applications for its customers.

## TelstraClear

TelstraClear's financials are improving steadily and it is focusing on growing its customer base.

TelstraClear has received favourable outcomes with regulatory decisions and commercial negotiations.

## REACH

REACH is operating in an environment of excess capacity which has led to sharp declines in data margins. REACH is in discussions with its banks to renegotiate its existing loan facility and provide a pathway back to better financial performance.

## China

Telstra is working closely with China Unicom Ltd. to develop joint venture businesses in China.

CSL	REACH	TelstraClear
<ul style="list-style-type: none"><li>• Most profitable mobile operator in HK</li><li>• 19 percent subscriber share with value share of 32 percent</li></ul>	<ul style="list-style-type: none"><li>• Asia's largest international carrier of combined voice and data</li><li>• Industry characterised by over capacity and price competition</li><li>• Bank loan negotiations ongoing</li></ul>	<ul style="list-style-type: none"><li>• Revenue grew 6 percent from prior period</li><li>• Leading challenger in New Zealand</li></ul>

selected items from the

# statement of financial performance

	6 months to Dec 2002	6 months to Dec 2001	change
	A\$m	A\$m	%
Sales revenue	10,468	10,266	2.0
1 Total revenue (excluding interest)	11,367	10,545	7.8
2 Total expenses (excluding borrowing costs)	8,817	7,102	24.1
3 Net borrowing costs	432	350	23.4
Profit before income tax expense	2,118	3,093	(31.5)
Income tax expense	968	992	(2.4)
<b>Net profit</b>	<b>1,150</b>	<b>2,101</b>	<b>(45.3)</b>
Minority interests	34	(3)	N/M
<b>Net profit attributable to Telstra entity shareholders</b>	<b>1,184</b>	<b>2,098</b>	<b>(43.6)</b>
Dividends declared*	1,930	1,415	36.4
<b>Interim dividend per share (cents)*</b>	<b>12.0</b>	<b>11.0</b>	<b>9.1</b>
<b>Special dividend per share (cents)*</b>	<b>3.0</b>	<b>0.0</b>	<b>N/M</b>
<b>Basic earnings per share (cents)</b>	<b>9.2</b>	<b>16.3</b>	<b>(43.6)</b>
Dividend franking percentage at 30 percent tax rate	100%	100%	

\* The 31 December 2002 interim and special dividends are scheduled to be paid on 30 April 2003, to shareholders who are registered as a shareholder on 21 March 2003, and will be fully franked at an income tax rate of 30 percent. The income tax payments anticipated to be made relating to earnings in the current year should enable full franking of the final 2003 dividend.

## discussion and analysis

### 1 Total revenue

↑7.8%

**Total revenue** (excluding interest) increased by \$822m to **\$11,367m** primarily due to:

- an increase in sales revenue by \$202m to \$10,468m with mobile handsets, fixed to mobiles, and internet and IP solutions being the main areas of growth. The continuing impact of our rebalancing initiatives resulted in an increase in basic access revenues, offset by decreases in local call and national long distance revenues. We have also experienced a decline in ISDN and inbound calling product revenue. The half-year ended 31 December 2002 has also included six months of revenue from our controlled entity TelstraClear Limited. This entity was only acquired by the Telstra Group in December 2001 through an increase in ownership interest, and therefore only one month of consolidated results were included in the previous corresponding half-year; and
- other revenue increased by \$620m to \$899m primarily driven by the once off sale of seven office properties for \$570m.

### 2 Total expenses

↑24.1%

**Total expenses** (excluding borrowing costs) increased by \$1,715m to **\$8,817m** due to:

- an increase in labour expenses by \$72m, primarily due to higher restructuring costs and the inclusion of a full six months of labour expense from TelstraClear Limited;
- depreciation and amortisation has increased by \$129m due to continued growth in our communications plant asset base and capitalised software development;
- an increase in other expenses by \$571m, due mainly to the book value of property, plant and equipment sold, including \$439m relating to the sale of our office properties; and
- an increase of \$876m in our share of net losses of associates and joint venture entities has resulted in a net loss of \$969m for the half-year. The movement is attributable to the write down of the carrying amount of our investment in REACH Limited of \$965m.

### 3 Net borrowing costs

↑23.4%

**Net borrowing costs** have increased by \$82m to \$432m due to lower interest revenue derived from the converting note issued by PCCW compared to the convertible note held in the prior year. Higher borrowing costs have also been incurred due to lengthening of our debt maturing profile.

selected items from the

## statement of financial position

	As at Dec 2002	As at June 2002	
	A\$m	A\$m	
	Cash	1,365	1,070
	Other current assets	4,680	5,305
1	<b>Total current assets</b>	<b>6,045</b>	<b>6,375</b>
	Property, plant and equipment	23,068	23,421
	Other non-current assets	7,700	8,422
2	<b>Total non-current assets</b>	<b>30,768</b>	<b>31,843</b>
	Total assets	36,813	38,218
	Current borrowings	2,080	1,895
	Current provisions	381	1,903
	Other current liabilities	3,816	4,431
	Non-current borrowings	11,857	12,481
	Other non-current liabilities	3,444	3,402
3	<b>Total liabilities</b>	<b>21,578</b>	<b>24,112</b>
	Shareholders' equity/Net assets	15,235	14,106


selected items from the

## statement of cash flows

	6 months to Dec 2002	6 months to Dec 2001	
	A\$m	A\$m	
	Net cash provided by operating activities	2,951	2,856
	Net cash used in investing activities	(835)	(1,483)
4	<b>Free cash flow</b>	<b>2,116</b>	<b>1,373</b>
5	<b>Net cash used in financing activities</b>	<b>(1,818)</b>	<b>(1,829)</b>
	Net increase/(decrease) in cash	298	(456)



## discussion and analysis

→	<b>1 Total current assets</b>	<p><b>Total current assets</b> decreased by \$330m to <b>\$6,045m</b> due to:</p> <ul style="list-style-type: none"> <li>• an increase in cash by \$295m mainly as a result of the strong free cash flow generated in the period;</li> <li>• receivables decreased by \$188m substantially due to the maturity of bank bills and the use of those bills to pay the June 2002 final dividend; and</li> <li>• other current assets have decreased by \$437m primarily due to the sale of seven office properties in August 2002. This portfolio had been reclassified into other current assets at 30 June 2002.</li> </ul>
→	<b>2 Total non-current assets</b>	<p><b>Total non-current assets</b> decreased by \$1,075m to <b>\$30,768m</b> due to:</p> <ul style="list-style-type: none"> <li>• a decrease in investments accounted for using the equity method of \$957m, due to the write down of the carrying amount of our 50 percent interest in REACH Limited;</li> <li>• a decrease in property, plant and equipment by \$353m, primarily due to depreciation charges which have only been partially offset by ongoing capital expenditure; and</li> <li>• an increase in other non-current assets of \$235m, which was primarily due to normal additions to capitalised software (net of depreciation and amortisation) during the period.</li> </ul>
→	<b>3 Total liabilities</b>	<p><b>Total liabilities</b> decreased by \$2,534m to <b>\$21,578m</b> due to:</p> <ul style="list-style-type: none"> <li>• a decrease in current payables by \$385m due to the timing of payments and expenditure associated with redemptions for the Qantas Telstra Visa Card;</li> <li>• a decrease in current provisions by \$1,522m, due to a change in accounting for the recognition of dividends. This change means that a dividend can only be recognised in the period that it is declared. If a dividend is not declared before balance date, it cannot be recognised as a provision, but rather included as an event after balance date;</li> <li>• a decrease in total borrowings by \$439m due mainly to the refinancing and repayment of borrowings as well as the maturity of Telstra bonds. These have been partially offset by a number of new borrowings being entered into; and</li> <li>• a decrease in current revenue received in advance by \$197m due to the timing of invoices relating to Yellow Pages® and White Pages® directories.</li> </ul>
→	<b>4 Free cash flow</b>  <b>54.1%</b>	<p><b>Free cash flow</b> increased by \$743m to <b>\$2,116m</b> primarily due to the proceeds from the sale of property, plant and equipment of \$692m. Additionally operating capital expenditure (excluding capitalised interest) declined by \$132m to \$1,530m after continued tight control over our capital expenditure program.</p>
→	<b>5 Net cash used in financing activities</b>	<p><b>Net cash used in financing activities</b> remained stable in the current half-year compared to the prior comparative period. Positive free cash flow enabled us to further reduce our debt by \$422m and fund the 2002 final dividend payment of \$1,415m.</p>

# investor information

## Access information about your holdings online via the internet

Visit the Telstra Share Registry web site at [www.asxperpetual.com.au/telstra](http://www.asxperpetual.com.au/telstra) and access a wide variety of holding information, make changes to your holding record and download forms. You can:

- Check your current and previous holding balances
- Find out (and change if necessary) the type of annual report you receive
- Confirm whether you have lodged your Tax File Number (TFN), Australian Business Number (ABN) or exemption
- Check dividend information (instructions and history)
- Enter your email address
- Check the share price
- Request a variety of forms

You can access this information via a secure login using your Securityholder Reference Number (SRN) or Holder Identification Number (HIN) as well as your surname or company name and postcode.

## What forms can I download?

You can download a number of forms, including the change of address notification, deceased estate and dividend instruction forms.

## Can I receive company announcements online?

You can receive company communications and announcements via email. Subscription is free.

## Can I make email enquiries?

You can make email enquiries via the web site or by emailing the Registrar directly at [telstra@asxperpetual.com.au](mailto:telstra@asxperpetual.com.au)

## Have us bank your dividend and distribution payments for you

Dividend payments can be credited directly into any nominated bank, building society or credit union account in Australia. Telstra will allow dividends to be credited to third party accounts, if the appropriate form is completed. To obtain a Request for Direct Credit of Payments form, you can call the Telstra Share Registry on 1300 88 66 77 or visit the web site at [www.asxperpetual.com.au/telstra](http://www.asxperpetual.com.au/telstra)

## Retail Shareholders as at 31 December 2002\*

Shareholders by State	Number of Shareholders	Number of Shares	Millions of shares
Australian Capital Territory	41,500	65,994,259	<ul style="list-style-type: none"> <li>● New Zealand Private 0.36%</li> <li>● Other Overseas Private 6.78%</li> <li>● Australian Private 42.76%</li> <li>● Commonwealth of Australia 50.10%</li> </ul>
New South Wales	569,822	1,035,078,185	
Northern Territory	9,070	12,620,222	
Queensland	266,642	455,186,420	
South Australia	138,562	230,548,443	
Tasmania	26,332	40,593,411	
Victoria	580,704	1,020,251,144	
Western Australia	185,459	309,322,315	
<b>Total Australia</b>	<b>1,818,091</b>	<b>3,169,594,399</b>	

\* As at 31 December 2002 includes Australian domicile shareholders holding less than 100,000 shares. Shareholdings of greater than 100,000 are considered institutional shareholders.

# contact details

## Telstra Corporation Limited

Incorporated in the Australian Capital Territory

Telstra is listed on Stock Exchanges in Australia, New Zealand (Wellington), and the USA (New York)

## Telstra Switch Board

Australia: 1300 368 387

All Other: +61(8) 8308 1721

## Registered Office

Level 41, 242 Exhibition Street  
Melbourne Victoria 3000 Australia

Douglas Gratton

Company Secretary

Ph: +61(3) 9634 6400

## Principal Australian Offices

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Melbourne Victoria 3000 Australia

231 Elizabeth Street Sydney  
New South Wales 2000 Australia

## Investor Relations Unit

Level 36, 242 Exhibition Street  
Melbourne Victoria 3000 Australia

Wayne Treeby

General Manager

Ph: +61(3) 9634 8632

## The Telstra Share Registrar

ASX Perpetual Registrars Limited

PO Box 14300 MELBOURNE

Victoria 8001

## Shareholder Enquiries

Australia: 1300 88 66 77

All other: +61(3) 9615 9126

email: [telstra@asxperpetual.com.au](mailto:telstra@asxperpetual.com.au)

web site: [www.asxperpetual.com.au/telstra](http://www.asxperpetual.com.au/telstra)

Facsimile: +61(3) 9615 9911

## Web site

The Half-year Report can also be found via  
Telstra's Investor Relations home page at:  
<http://www.telstra.com.au/investor>

## Mini Glossary

**ADSL** Asymmetric Digital Subscriber Line – an internet technology that allows simultaneous transfer of voice and data with speeds up to 2 Mbps over network copper lines

**CDMA** Code Division Multiple Access – a digital mobile telephone system where no sim card is required

**GSM** Global System for Mobile Communications – one of Telstra's two digital mobile networks. GSM covers 95% of the Australian population. This system uses the customers' personal sim card

**GPRS** General Packet Radio Service. A 2.5G technology equivalent to an upgrade on the GSM network to support greater data transmission

**IMEI** International Mobile Equipment Identity is the equivalent of a serial number. The 15 numbers that make up your IMEI can be found by pressing \*#06# on any GSM phone

**ISDN** Integrated Services Digital Network – a fully digital service that allows higher quality dial up communications from 64Kbps to 2Mbps

**ISP** Internet Service Provider – provider of internet services to the consumer

**MMS** Multimedia Messaging Service – technology allowing mobile phone users to send colour photos, audio clips and text from their handsets

**PSTN** Public Switched Telephone Network – our national fixed network delivering basic and enhanced telephone services

**SIM** Subscriber Identity Module – a smartcard that is inserted into GSM handsets to activate the phone

**SMS** Short Messaging Service – refers to the ability to receive and deliver text messages to mobile devices such as the mobile phone

# The power of one.<sup>®</sup>

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[www.telstra.com](http://www.telstra.com)

The Telstra logo consists of a stylized orange and blue 'T' icon followed by the word 'Telstra' in a bold, white, sans-serif font.