



Telstra Corporation Limited

Product reconciliation to align previously released comparative figures with the current reported position  
Year ended 30 June 2009

Product hierarchy at Jun 08 as previously released	Previously released Jun-08 \$m	New product hierarchy based on Jun 09 structure	Based on new hierarchy Jun 08 \$m	Movement since Jun 08 release \$m	Description of change from old product hierarchy as released in Jun 08
<b>FIXED TELEPHONY</b>		<b>FIXED PRODUCTS</b>			
Basic access	3,278	Basic access	3,278	-	
Local calls	736	Local calls	736	-	
PSTN value added services	269	PSTN value added services	269	-	
National long distance calls	749	National long distance calls	749	-	
Fixed to mobile	1,222	Fixed to mobile	1,222	-	
International direct	181	International direct	181	-	
Fixed interconnection	231	Fixed interconnection	231	-	
Total PSTN products	6,666	PSTN products	6,666	-	
ISDN products	978	ISDN products	978	-	
	-	Fixed internet	2,020	2,020	\$146m internet direct moved from internet direct (IP and data access); \$1,772m fixed retail broadband moved from retail broadband within internet; \$554m wholesale broadband moved from wholesale broadband within internet; \$93m narrowband moved from narrowband within internet; \$1m business broadband VAS moved from business services and applications; \$19m internet VAS moved from VAS and content within internet; (\$565m) wireless broadband elimination moved from elimination for wireless broadband.
Premium calling products	440	Premium calling products	447	7	\$7m international freecall moved from other fixed telephony.
Payphones	70	Payphones	70	-	
Customer premises equipment	334	Customer premises equipment	312	(22)	(\$15m) fee for services moved to other sales revenue; (\$7m) managed IP telephony CPE moved to business services and applications.
Inter-carrier access services	265	Inter-carrier access services	265	-	
Other fixed telephony	196	Other fixed telephony	178	(18)	(\$7m) international freecall moved to premium calling products; (\$7m) corporate virtual private network (VPN) moved to other sales revenue; (\$4m) international VPN moved to global products.
		Other fixed revenue	1,272	(33)	
Total fixed telephony	8,949	Total fixed products	10,936	1,987	
<b>MOBILES</b>		<b>MOBILES</b>			
Mobile services - retail and interconnection	5,506	Mobile services - retail and interconnection	5,506	-	
Mobile services - wholesale	42	Mobile services - wholesale	42	-	
Total mobile services	5,548	Total mobile services	5,548	-	
Mobile handsets	828	Mobile hardware	861	33	\$33m wireless installation and hardware moved from retail broadband.
Total mobiles	6,376	Total mobiles	6,409	33	
<b>INTERNET</b>					
Narrowband	93			(93)	(\$93m) narrowband moved to fixed internet within fixed products.
Retail broadband	1,805			(1,805)	(\$33m) wireless installation and hardware moved to mobile handsets; (\$1,772m) fixed retail broadband moved to fixed internet within fixed products.
Wholesale broadband	554			(554)	(\$554m) wholesale broadband moved to fixed internet within fixed products.
VAS and content	34			(34)	(\$15m) non service internet content moved to non service content; (\$19m) internet VAS moved to fixed internet within fixed products.
Total Internet	2,486			(2,486)	
<b>IP AND DATA ACCESS</b>		<b>IP AND DATA ACCESS</b>			
Internet direct	146			(146)	(\$146m) internet direct moved to fixed internet within fixed products.
Specialised data	690	Specialised data	690	-	
Global products	97	Global products	101	4	\$4m international VPN moved from other fixed telephony.
IP access	534	IP access	534	-	
Wholesale internet and data	278	Wholesale internet and data	278	-	
Total IP and data access	1,745	Total IP and data access	1,603	(142)	
Business services and applications	1,049	Business services and applications	1,055	6	\$7m managed IP telephony CPE moved from customer premises equipment; (\$1m) business broadband VAS moved to fixed internet within fixed products.
	-	Non service content	15	15	\$15m non service internet content moved from VAS and content.
Advertising and directories	2,116	Advertising and directories	2,116	-	
CSL New World	917	CSL New World	917	-	
TelstraClear	562	TelstraClear	562	-	
Offshore services revenue	346	Offshore services revenue	346	-	
Pay TV bundling	426	Pay TV bundling	426	-	
Other minor items	250	Other sales revenue	272	22	\$15m fee for services moved from customer premises equipment; \$7m corporate VPN moved from other fixed telephony.
Elimination for wireless broadband	(565)			565	\$565m wireless broadband elimination moved to fixed internet within fixed products.
<b>Sales revenue</b>	<b>24,657</b>	<b>Sales revenue</b>	<b>24,657</b>	<b>-</b>	