

# Cloud collaboration is now complete

Transform the way you work with landline voice and cloud collaboration on one platform.



# Fully unify and empower collaboration

## Today, collaboration has to do more

As business becomes more connected, so too must collaboration tools. But often, technology is limiting the way you work, not supporting it.

Different technologies create a clumsy and frustrating user experience. Context-based discussion is restricted so it's hard to get people on the same page – or the same screen. Connecting beyond company walls or on the go creates even more problems.

Then there's the sheer complexity of managing different systems. Ensuring security and compliance. Planning for ongoing upgrades and paying for them. There has to be a better way...and there is.

## Rise above the limits with cloud

The cloud lets you break the barriers to free-flowing collaboration. It's more efficient. More secure. Offers financial and technical flexibility. And is ready for the future.

With the Microsoft public cloud, you get access to the latest capabilities through tools you know and trust. And now, Telstra Calling for Office 365 adds the vital link of cloud-based calling to fully unify and empower collaboration.

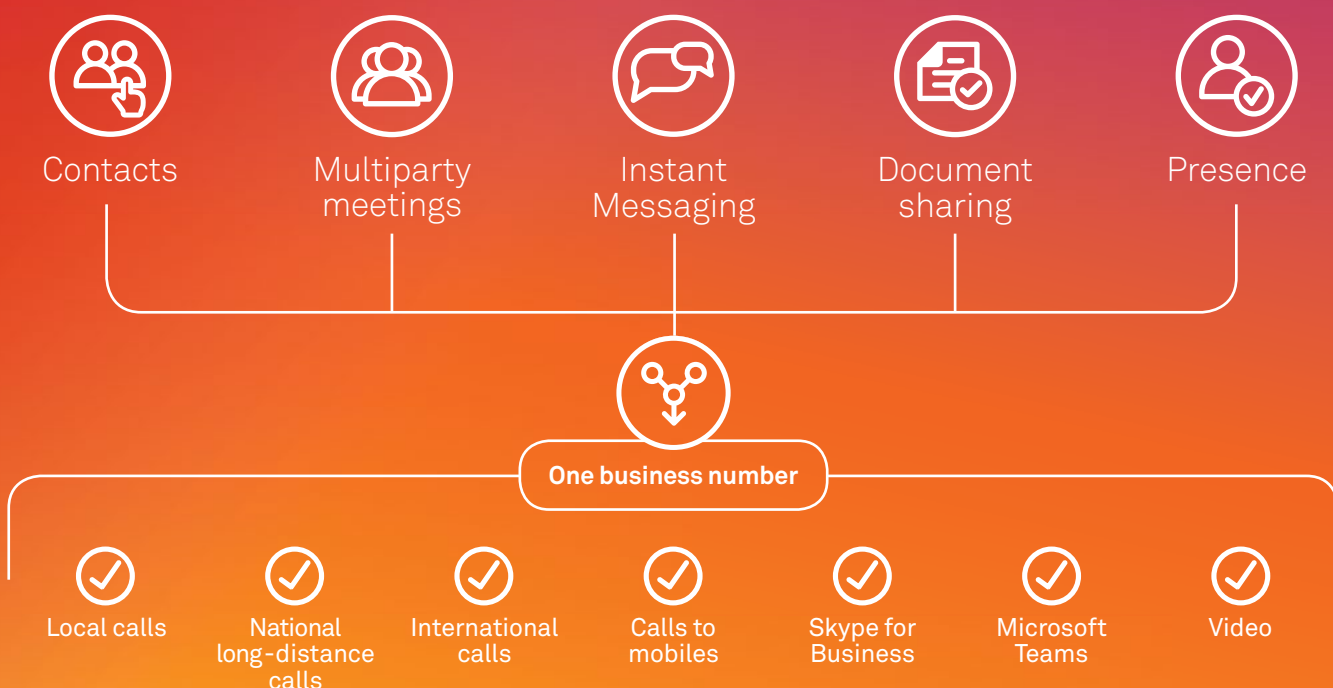
## So simple, yet so effective

With Telstra Calling for Office 365, Telstra's leading voice capability is combined with the best of Microsoft's collaboration and productivity tools.

- Native PSTN calling in the Office 365 cloud
- Familiar Microsoft tools
- A unified workspace for desktop and mobile
- Delivered as a service

Make landline or mobile calls seamlessly from Skype for Business and Microsoft Teams, with each user being allocated a PSTN natively in Office 365. You can port or migrate your existing phone number range, or allocate new numbers via the online portal. Number portability will not be available during the trial phase.

## The power of one unified workspace



A photograph of two women sitting in the back of a car. The woman on the left has long red hair and is wearing a red top. The woman on the right has dark hair and is wearing a green top. They are both smiling and looking at a tablet computer held by the woman in red. The car's interior, including the seats and door panels, is visible. Sunlight is streaming in from the window on the right, creating a bright, warm atmosphere.

## With Telstra Calling for Office 365, all your communication tools are just a click away

**Speed daily tasks:** See who's available and contact them on the most appropriate channel like voice, video calling and chat. Easily switch between channels as needed.

**Simplify calling:** One business number lets you make and receive local, long-distance, mobile, audio or video calls through Skype for Business and Microsoft Teams.

**Enjoy full voice functions:** Have traditional PBX call-handling functions like call hold, transfer, forwarding and voicemail all in the cloud.

**Present a professional image:** Reinforce your brand by enabling staff to use their existing business landline number whether in the office or on the road.

# Better for business



A unified collaboration  
experience

Bring together all your technology  
and tools in one place.



Simplicity for  
peace of mind

Flexible and easy to set up, scale,  
use, manage and secure.



Best of  
both worlds

Backed by Telstra and Microsoft  
– market leaders of innovation.



# Better for users



## Do more in less time

Boost productivity by combining voice and productivity apps in one workspace.



## Easy to use

There's no need to learn a new tool or have different ones for calling – simply switch on voice.



## Offload IT management

Avoid the headaches of managing and supporting disparate on-site PBXs and a dedicated voice network.



## End-to-end experience

Deliver a unified experience whether you're working in the office, at home or on the road.



## Streamline administration

Quickly manage and scale users, add new phone numbers and top up calling plans via a portal.



## Simplify budgeting

Bring together legacy and cloud voice under one contract and provider to ease your journey to cloud.



## Move at your own pace

Move as little or as much voice to the cloud as you want with our hybrid options, and journey to the cloud on your terms.



## Get started fast

Avoid long waiting times for equipment to get set up, integrated and tested.



## Assurance of the best

Your cloud journey is supported by the proven expertise of Microsoft and Telstra combined.

# A better way of working

# Take advantage of hybrid flexibility

If you're not ready to move your voice completely to the cloud, start with hybrid. Host your complex users in the Telstra private cloud, and others in the Microsoft Cloud. Or we can provide a managed gateway to connect your on-premises voice environment to the Microsoft Cloud.

## We'll be with you at every step

We can help you at every stage of your move to the cloud, from consulting and design, through to deployment, management and 24/7 support. We also have a vast network of specialist channel partners who can assist you in more places across Australia.

Our specialists are experts in Microsoft solutions, as well as enterprise voice, the underlying network, security and compliance. This multifaceted approach can offer a safer, cost-effective strategy to successfully adopt Microsoft cloud productivity solutions.

## Empowering a modern connected workforce. Together

Telstra and Microsoft are co-creating solutions like Telstra Calling for Office 365 for the Australian market. Our alliance combines Telstra's proficiency in voice, networks, cloud and services, with Microsoft's expertise in cloud collaboration and productivity.

All elements of our solutions are designed to work together from the start. This supports ease of use and management, and the ability to scale with minimal effort.

Our innovations are leading the way to a modern connected workplace. Your teams will be able to work together more creatively, effortlessly and effectively than ever before. All without the drawbacks of traditional communication systems.

## Things you need to know

1. You must have internet access to the Microsoft Cloud
2. Telstra Calling for Office 365 is only available in Australia
3. You must have the relevant Office 365 licence, available through Telstra
4. Managed Services for on-premises equipment, your Office 365 service or related Microsoft licences and features are not included

## Why Telstra?

### Assurance

- We are Microsoft's preferred voice provider in Australia
- Recognised for excellence in Microsoft solutions
- Microsoft Gold Certified Partner

### Innovation

- First in Australia with solutions like Telstra LANES®, Liberate and Telstra Calling for Office 365
- Constant investment in the intellectual property of technology leaders to bring you cutting-edge capabilities

### Connectivity

- Australia's largest, fully integrated IP network
- Access to more than 2,000 Points of Presence (PoPs) in more than 200 countries and territories globally
- Australia's largest and fastest mobile network with 4G, and 5G on the roadmap
- Australia's largest internet backbone with more access points and market-leading service availability targets of 99.99%
- Australia's largest Wi-Fi network with more than 1 million hotspots

### Investment

- More than \$5b on the Telstra Mobile Network over the last 3 years<sup>1</sup>
- \$3b on networks, including new services and features for Telstra Programmable Network<sup>1</sup>
- Approx. \$200m on enterprise mobility over the next 3 years<sup>1</sup>
- More than \$400m spent on our Telstra Internet Direct service



## Ready to get started?

- 1 Choose or upgrade your Office 365 Enterprise licence – available through Telstra
- 2 Select a Telstra Calling for Office 365 Plan: Standard, Essential or Premium
- 3 Purchase or rent additional hardware if needed
- 4 Have one-off Professional Services to get set up
- 5 Add optional support to complement your included Telstra Calling for Office 365 Managed Service

## Call 1300 TELSTRA

Contact your Account Executive  
[www.telstra.com/calling365](http://www.telstra.com/calling365)

1. Source: Investor Day Transcript, November 2016

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