

Telstra Funds Redemption Eligibility Checklist.

Be ready to make the next move, backed by Telstra's network and connectivity solutions.



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How to use the guide.

- To start, confirm you're using the latest version of this checklist. As this checklist is updated
 regularly, please ensure you are always using the most current version available online via this <u>link</u>.
- 2. Confirm that your Telstra Fund is included.
- 3. Review 'Inclusions and exclusions' for an overview of what you can redeem, before reviewing the 'Redeemable hardware and services.'
- 4. Once you understand what is and isn't included, refer to <u>'Redeemable hardware and services'</u> for a comprehensive list of available items and services you can redeem your Funds on.
- 5. Review 'How to redeem your Fund' to ensure you understand the next steps to proceed.
- 6. Ensure you have read the 'Rules to keep in mind' section before submitting your request (to ensure your redemption is approved).
- 7. Review the FAQs for answers to any questions or queries.
- 8. Follow the submission steps in the 'How to submit your redemption request' section, to complete the submission process.



What is eligible?

Use this checklist to review redemptions on the following Telstra Funds:

- All4Biz Fund (A4B)
- Telstra Enterprise Plus Fund Legacy (TEPF Legacy Fund also known as the Adaptive Mobility Fund -AMF)
- Mobile-only Technology Incentive Fund (MOTIF)
- Telstra Enterprise Fund (TEF)
- Technology Incentive Fund (TIF)
- Telstra Enterprise Plus Fund (TEPF Digi Fund)



Inclusions and exclusions.

For A4B, TEPF Legacy, MOTIF, TEF & TIF Funds only.

Telstra Funds can redeem:

- Once off Professional Services including network design and implementation, system integration, consulting, training, and project management, excluding pre-paid services extending beyond 12 months from the contract start date.*
- ✓ Once off Telstra Professional Purple Services*
- ✓ Once off Telstra Partner Delivered Professional Services*
- Once off telecommunications Installation and Configuration Charges**
- ✓ Once off Connection charges*
- ✓ Once off telecommunications Training Fees*
- ✓ Once off telecommunications Hardware Charges listed here
- Early Termination Charges payable to your outgoing service provider
- TBS Phone system reprogramming
- ✓ TBS Phone system reprogramming due to NBN migration

Telstra Funds cannot redeem:

- x Recurring Monthly Charges
- x Any Hardware not specified
- x Rental of Hardware
- x Hardware monthly recurring charges (e.g. MRO)
- x IT equipment, including Laptops, PCs, Monitors, Printers, Scanners
- x TVs, Sound Systems, Monitors
- x Office Equipment
- x All Licensing & Software
- x TBS maintenance charges
- x Finance payouts including Capital Finance
- x Terminating existing TBS finance arrangement
- x Maintenance & Repairs
- x Service/Technician Calls
- x Support Services recurring charges
- x Costs of de-installation, removal or relocation
- x Cabling and infrastructure beyond the network, i.e. internal building cabling
- x Furniture, Travel, Accommodation, Entertainment, Household goods, Intercoms, Security equipment, Connected Home
- x Power Generation Equipment
- x Network & Cabling beyond the 'point of interconnection'
- x Non-e-SIM enabled wearables
- x Gaming hardware
- x SIM Cards
- x Early Termination Fees from existing Telstra Services
- x Other items excluded as per existing Fund Contract
- x Cease Sale/Exit products

**Must relate to a new Telstra Service.



^{*}Must relate to a Telstra service, excluding services provided by Partners but billed by Telstra. Ongoing activities such as service management cannot be included in a Statement Of Work (SOW) and presented as once-off professional service.

Redeemable hardware and services.

You must ensure you follow all <u>rules</u> when redeeming your Funds.

For A4B, TEPF Legacy, MOTIF, TEF & TIF Funds only.

Solution	Category of Hardware	Eligible Hardware Items	Notes	
Enterprise Impact Management (EIM) on Demand.	NA	NA	Must be billed directly to the Telstra Bill and connected/ associated with the related Telstra Solution	
Internet of Things (IoT)		Fleet Complete Hardware Trackers & Sensors etc		
	Connected Vehicles	MT Data Hardware		
	Connected vehicles	Teletrac Navman Hardware - Tracking devices in vehicle devices, DDT, MNAV etc	Must be billed directly to the Telstra Bill and connected/ associated with the related	
	Telstra Infrastructo Industrial IoT Monitoring Hardwa Modem		Telstra Solution	
	Electronic Security	SAPIO Hardware		
Data & IP	Adaptive Networks	Adaptive SD-WAN Hardware	Must be billed directly to the Telstra Bill and connected/ associated with the related Telstra Solution	
Managed Network Services (MNS)	Managed Data Networks (MDN) Managed Wi-Fi Cloud and Adapt Assured Meraki Software Defined Wide	Switches, Routers, Modems, Access points, Gateways, SD-WAN	Must be billed directly to the Telstra Bill and must be part of an overall contracted managed network by Telstra.	
	Area Networks (SD-WAN)			
Security	Cyber Security	Managed Next Generation Firewall (MNGF) Hardware from CheckPoint Only	Must be billed direct to Telstra Bill and connected/ associated with the related Telstra Solution	
Industry Solutions (IS)	Professional Media	Professional Media Network Hardware	Must be billed direct to Telstra Bill and connected/	
		Global Media Network Hardware	associated with the related Telstra Solution	

Solution	Category of Hardware	Eligible Hardware Items	Notes
	Collaboration - Cloud	Business SIP Hardware - SIP Gateways	
		TIPT Hardware - Handsets & Headsets	
		Telstra Collaboration with Cisco (TCC) Hardware- CISCO IP Phone, Video Package, Accessories	
		Telstra Collaboration Hardware - TIPT devices, handsets, headsets	
		SIP Complete Hardware - SIP Gateways	
		SIP Connect - SIP Gateways	
Unified Communications (UC)	Collaboration On-Premise	Telstra Business Systems (TBS) TBS Approved Parts, e.g. Headsets, Handsets	
		Avaya Unified Communications Infra- structure & Devices	Must be billed directly to the Telstra Bill and connected/ associated with the related Telstra
		Cisco Unified Communications Hardware - PABX systems, Desk phones, Headsets	Solution
		ShoreTel Unified Communications Hardware - PABX systems, Desk phones, Headsets	
	Conferencing	Audio & Web Conferencing Hardware - CISCO IP Phone, Video Package, Accessories	
	Customer Contact Solutions	Avaya Contact Centre Hardware - Infrastructure & Devices	
		Contact Centre Genesys Cloud Hardware - Edge device, Configuration package	



Solution	Category of Hardware	Eligible Hardware Items	Notes
Telstra Business Systems & Fixed Line Products	TBS Equipment	TBS Phone Systems (Main Equipment)	Telstra Approved and associated with the related Telstra Service
		TBS Phone Systems (Additional Equipment)	Must be an Eligible Hardware Item included on this Eligible Hardware list and associated with the related Telstra Service
		Cabling Equipment - If part of a TBS system only	Must be Telstra Approved and will be associated with a Telstra Service
	Fixed Line Equipment	Routers/Switches	Must be billed directly to
		Telstra Business Broadband (TBB) Splitters	the Telstra Bill and connected/associated with the related Telstra solution
Other Equipment & Miscellaneous Charges	Equipment	Antennas & Patch Leads	Must be billed directly to the Telstra Bill and connected/associated with the related Telstra solution

For A4B, TEPF Legacy, MOTIF, TEF, TIF & TEPF Digi only.

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	Alcatel Devices				
	Apple Devices				
	Samsung Devices				
	Google Devices				
	Telstra Devices				
	HTC Devices	All Telstra approve Sim- enabled Mobile Phone	Must be billed directly to the Telstra Bill and		
	LG Devices	Handsets and Tablets	connected to a Telstra Mobile Service		
	Motorola Devices				
	Nokia Devices				
	Oppo Devices				
	CAT Devices				
Mobility - Devices	Lenovo Devices	All approved Sim-enabled 2in1s	Must be billed directly to		
	Microsoft Devices	All approved Sim-enabled 2in1s (i.e. Surface)	the Telstra Bill and connected to a Telstra Mobile Service		
	Satellite Devices	All Telstra approved Satellite Iridium (SAT) Devices	Must be billed directly to the Telstra Bill and connected to a Telstra Satellite Service		
	Wearable Devices	All Telstra approved e-SIM Watches	Must be billed directly to the Telstra Bill and connected to a Telstra Mobile Service		
	Mobile Broadband (MBB)/ Enterprise Wireless Devices	All current Telstra Approved MBB/Enterprise Wireless Devices including Netgear, ZTE, Huawei,Sierra, Telstra, Cradlepoint, Casa	Must be billed direct to Telstra Bill and connected/ associated with the related Telstra Solution		
Mobility - Accessories	Mobile Device Accessories	All current Cases, Screen Protectors, Headsets, Power Chargers & Adaptors, and Telstra Go Repeater	Must be billed directly to the Telstra Bill and purchased on the same invoice as the main mobile device unit with which the accessories will be used. Volume of accessories to match volume and model of main device hardware		

For Telstra Enterprise Plus Fund (TEPF) Digi Funds.

TEP Fund Contribution and Redemption Eligibility for Adaptive Collaboration							
Charge Name Purchase Type	Purchase Type	Charge Type	Device Type	Contribution	Redemption		
Telstra Cloud Purchase Type							
Telstra Cloud Calling — Individual line Premium Calling Plan	Plan	Monthly Recurring Charge	-	Υ	N		
Telstra Cloud Calling — Shared line Premium Calling Plan	Plan	Monthly Recurring Charge	-	Y	N		
Telstra Cloud Calling – Add-ons							
Telstra Cloud Calling – Auto Attendant	Add-on	Monthly Recurring Charge	-	Y	N		
Telstra Cloud Calling – Hunt Group	Add-on	Monthly Recurring Charge	-	Υ	N		
Telstra Cloud Calling — Cloud User	Add-on	Monthly Recurring Charge	-	Y	N		
Telstra Cloud Calling – Unified Communications add-on	Add-on	Monthly Recurring Charge	-	Y	N		
Telstra Cloud Calling — Virtual Business Number	Add-on	Monthly Recurring Charge	-	Y	N		
Telstra Cloud Calling – Webex Basic add-on	Add-on	Monthly Recurring Charge	-	Y	N		
Telstra Cloud Calling — Call Centre Agent Basic add-on	Add-on	Monthly Recurring Charge	-	Y	N		
Phone Number	Add-on	Monthly Recurring Charge	-	Υ	N		
Telstra Cloud Calling — Webex Standard upgrade add-on	Add-on	Monthly Recurring Charge	-	Y	N		
Telstra Cloud Calling — Webex Premium upgrade add-on	Add-on	Monthly Recurring Charge	-	Y	N		
Telstra Cloud Calling — Receptionist Client add-on	Add-on	Monthly Recurring Charge	-	Y	N		
Microsoft Operator Connect - Plans							
Microsoft Operator Connect — Individual line Premium Calling Plan	Plan	Monthly Recurring Charge	-	Y	N		
Microsoft Operator Connect — Shared line Premium Calling Plan	Plan	Monthly Recurring Charge	-	Y	N		
Microsoft Operator Connect - Plans	Microsoft Operator Connect - Plans						
Business Continuity	Add-on	Monthly Recurring Charge	-	Y As of 15-Mar-23, available for free trial only	Y As of 15-Mar-23, available for free trial only		
Telstra Cloud Calling - Devices & Accessories							
Camera	Outright Purchase	Once Off	Accessory	N	Υ		
Headset CC	Outright Purchase	Once Off	Accessory	N	Υ		
Headset UC	Outright Purchase	Once Off	Accessory	N	Υ		
KEM (Key Expansion Module)	Outright Purchase	Once Off	Accessory	N	Υ		
Power Supply	Outright Purchase	Once Off	Accessory	N	Υ		
Repeaters	Outright Purchase	Once Off	Accessory	N	Υ		
Speaker	Outright Purchase	Once Off	Accessory	N	Υ		



TEP Fund Contribution and Redemption Eligibility for Adaptive Collaboration						
Charge Name Purchase Type	Purchase Type	Charge Type	Device Type	Contribution	Redemption	
Wall Mount	Outright Purchase	Once Off	Accessory	N	Υ	
Wireless DECT - Handset Only	Outright Purchase	Once Off	Accessory	N	Y	
Wireless DECT - Handset Rugged Only	Outright Purchase	Once Off	Accessory	N	Υ	
Conference Phone	Outright Purchase	Once Off	Unified Communication Device	N	Υ	
Integrated Access Devices (IAD)	Outright Purchase	Once Off	Unified Communication Device	N	Y	
IP Handsets Device	Outright Purchase	Once Off	Unified Communication Device	N	Υ	
Wireless DECT - Base and Handset	Outright Purchase	Once Off	Unified Communication Device	N	Υ	
Wireless DECT - Base Only	Outright Purchase	Once Off	Unified Communication Device	N	Y	
Note: Microsoft Operator Connect offers no hardware in digital sales order process. Hardware can be purchased via sales express but is not contributing to, or eligible for TEPF fund						
Device Payout Charge	-	Once Off	Accessory	N	Υ	
IP Handsets Device	Restocking Charge	Once Off	Unified Communication Device	N	Y	
Integrated Access Devices (IAD)	Restocking Charge	Once Off	Unified Communication Device	N	Υ	



- 1. Eligibility check: Ensure the service or hardware you want to redeem is eligible and linked to a Telstra service. Verify that you have an invoice for the service or hardware and that the charges have appeared on your Telstra Bill. Ensure that you redeem within 90 days of being charged and that you have no outstanding debt over 90 days old.
- 2. Contact a Telstra
 Representative: Reach
 out to your Telstra
 Representative or raise a
 case via T-Connect to
 start the process. Attach
 the relevant invoice to
 your request.
- 3. Redemption submission:
 Your representative will
 request your redemption
 with the relevant team.
 They may request your
 signature to finalise the
 process.
- **4. Credit Adjustment:** If your redemption is processed after your billing date, the credit should appear on your next billing cycle.

How to redeem your Funds.



Rules to keep in mind.



- All eligible items being redeemed must be billed directly to your Telstra Bill.
- Any eligible items must be purchased and redeemed through Telstra or a Telstra Partner.
- You cannot make redemptions if your Telstra Account has an undisputed Aged Debt over 90 days.
- All Hardware being redeemed needs to be associated with a related Telstra Service/Solution (e.g. mobile device handset for use on a Telstra Mobile Service).
- If you want to redeem a Professional Service, you must include a Statement of Work and breakdown of charges in your request.
- You can only redeem hardware or services that are listed in the supplied list by Telstra. Anything else is excluded.
- When eligible items are purchased through your Telstra Fund, your account will be deducted the proportionate amount within 90 days of our initial invoice.
- If your Telstra Fund is insufficient to cover the cost of the items you are redeeming, you will be required to pay the difference when invoiced, according to your payment terms.
- You can only redeem hardware items with once-off charges, not monthly recurring.



FAQs.



Q: How can I redeem my Fund?

A: Please refer to the 'How to redeem your Fund' section.

Q: How do I know how much I have in Funds?

A: When you sign up for a 12, 24, or 36-month Fund Contract, the expiry date for Telstra Funds will be established and advised upon the contract's implementation.

For Telstra Enterprise Plus Fund (TEPF), your balance can be viewed in <u>T Connect</u>.

Q: When do I receive my Fund?

A: After you've signed your Fund Contract, the implementation team will process your Fund and notify you via email once it's available. Your Funds may be available upfront or monthly, or you may receive a top-up every second year, depending on your Fund Type.

Q: When does my Fund expire?

A: When you sign up for a 12, 24, or 36-month Fund Contract, the expiry date for Telstra Funds will be established and advised upon the contract's implementation.

Q: What are the rules for using my Fund?

A: Please refer to the 'Rules to keep in mind' section.

Q: What can I use my Funds on? What is excluded?

A: You can use your Telstra Funds on services or hardware supplied by Telstra or Telstra Partners. For a full list of what you can redeem your Funds on, please refer to the 'Inclusions and exclusions' section.

Q: Can I redeem my Fund at other tech retailers and providers (eg. Apple, Samsung, etc).

A: No – you must purchase and redeem through Telstra or Telstra Partner.

Q: Can I use this for installation costs?

A: Yes, please refer to the 'Inclusions and exclusions' section.

Q: When can I redeem Early Termination Charges?

A: Early Termination Charges (ETC) can only be redeemed against an ETC payable to your outgoing service provider when you migrate services to a Telstra Service on the same account as your Telstra Fund.

Q: How can I access support?

A: If you need clarity or support regarding Funds, please contact your Telstra Account Manager, Telstra Partner, or Telstra Representative.

How to submit your redemption request.

Once you understand your eligibility, you can raise a redemption, by raising a case online via T-Connect, otherwise reach out to your Telstra Account Manager, Telstra Partner or Telstra Representative.

All required information to successfully redeem your Funds, has been included. However, if you require support or more information, please contact business.care@team.telstra.com.