











Choosing the right router to connect to cloud

Physical Router **vs** Telstra Cloud Router **vs** Router VNF

	 Physical Router	 Telstra Cloud Router	 Router VNF
 Maintenance	Ongoing self-maintenance for critical software patching.	Critical software patching performed by Telstra. No ongoing self-maintenance for critical software patching required.	Ongoing self-maintenance for critical software patching.
 Contracts	Locked into costly hardware for a length of time.	On demand: pay for what you need with contracts as short as 1 hour.	On demand: pay for what you need with contracts as short as 1 hour.
 Deployment	Lengthy ordering and deployment time frames, sometimes taking 6 weeks or more.	Deployed in minutes.	Deployed in minutes.
 Licence	Licence not included. Separate licence procurement required.	Software licence included. No separate procurement process required.	Licence not included. Separate licence procurement required.
 Configuration	Complex setup and configuration, usually requiring knowledge of propriety/vendor specific stack and programming skills.	Simplified configuration and setup specifically developed for cloud. No programming skills required. Simple to use GUI interface.	Complex setup and configuration, sometimes requiring knowledge of propriety/vendor specific stack and programming skills.
 Physical requirement	Hardware required to be deployed, customer requiring real estate, usually on-site.	No hardware required or real estate required.	No hardware required or real estate required.
 Best suited for	Customers usually with multiple traffic requirements, allowing for greater control and flexibility; having a high level of networking expertise and skills; and higher bandwidths requirements.	Customers requiring traffic routing management for cloud connectivity only, having a general understanding of networking.	Customers usually with multiple traffic requirements, allowing for greater control and flexibility; having a high level of networking expertise and skills.

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