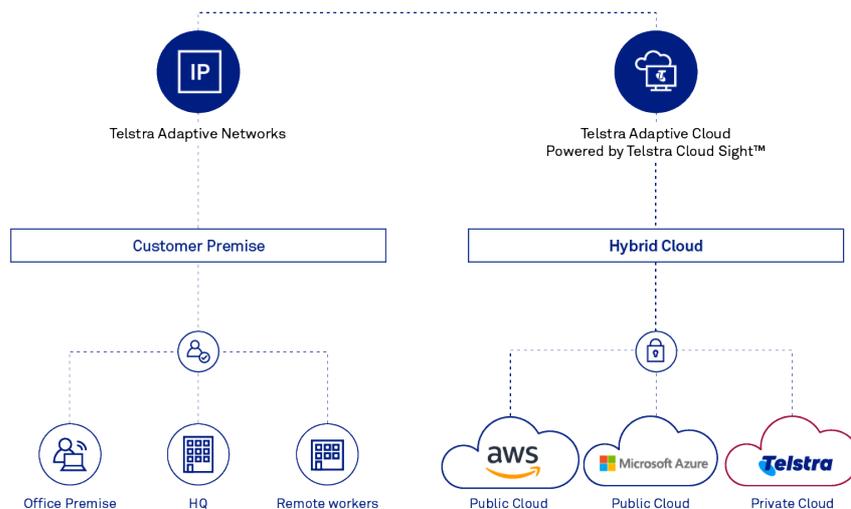# Telstra
Hybrid Cloud

Unlock the potential of an integrated, flexible, and secure cloud environment

Building a cloud continuum for the future

Cloud solutions can open many opportunities for your business, but can also come with many challenges and complexities. When it comes to managing complex cloud environments, you need the right solutions, expertise, and support so you can innovate with confidence. That's why we've designed a cloud solution for the future, with the power and flexibility to build infrastructure that works on *your* terms: The all-new **Telstra Private Cloud.**

Telstra Private Cloud is a well designed solution architecture enabling a hybrid cloud environment through Telstra Cloud Sight™, where you can purchase, manage and navigate both public cloud and private cloud through a single native portal.

Secure and adaptive integration of your Telstra Next IP® private network with your public and private cloud will be possible with Telstra Cloud Connector™, enabling private network connectivity between your own environment and the cloud.

Telstra Private Cloud forming part of the Telstra Hybrid Cloud ecosystem, allows you to:

- Bring together innovation, scale, and adaptability in one integrated cloud solution
- Migrate, deploy, and scale applications as you need them
- Have security, compliance, and networking across a single pane of glass
- Get greater visibility and control over your cloud environment
- Optimise performance efficiency and ICT investments
- Have the cloud continuum to transform the way you leverage these technologies to your competitive advantage

Get the full value of cloud with Telstra Private Cloud

- Secure and connected cloud environment
- Managed infrastructure
- Power of strategic alliances
- Integrated IT ecosystem

Telstra Private Cloud

- Flexibility and scalability
- Performance
- Predictive billing
- Expertise and Support

Our Value Proposition

A private cloud for your evolving business needs

An off-premise, dedicated, and secure solution on a hosted and managed architecture

A digital self-serve experience that offers control and visibility on your cloud spend

A flexible, automated, and repeatable technology pattern that considers your future operating requirements

A single Telstra bill - for your private cloud solution with a choice of contract duration and the ability to scale as your business grows

Bringing together our advanced, adaptive network and cloud capabilities

Enterprise-grade secure cloud environment hosted on Australian data centres, connected to Telstra Adaptive Networks

The complex made simple as Telstra manages the updating, patching and 24X7 monitoring of the platform, while you maintain control over your day-to-day operations on virtual machines in the cloud environment

Highly integrated, automated, and flexible cloud experience made possible by Telstra's decade-long expertise in cloud, combined with strong partnerships with VMware and Dell Technologies

Bring your cloud and network together with Telstra Cloud Connector™

Leverage our capabilities to sharpen your competitive edge

Experience our cloud services on your existing IT stack and have the ability to modernise applications at your own pace—making your technology more approachable

Operate in a familiar virtualisation environment with VMware and mitigate risks and costs of IT resources with this functionality. Accelerate innovation with speed and proficiency of execution with a dedicated infrastructure from a single, native management experience

Balance growth and investments with predictive billing that frees you from unplanned overheads and the cost of maintaining infrastructure on your own

Navigate the complexities of cloud with expertise and support from our trained cloud specialists and accredited Telstra Enterprise Partners

Your Telstra Private Cloud at a glance

Minimum of two hosts for in-built redundancy	Three different host configuration options: 128GB RAM, 256GB RAM, or 512GB RAM	1TB standard storage included with each host purchase	Processing capacity of each host is committed to single use
One, 12, 24, and 36 month contract term available	Ability to self-manage your cloud or request managed services support through Telstra Enterprise Partners		A virtual data centre hosted onshore, supported and managed by Dell Technologies
Self-managed virtual data centre with a dedicated VMware vCenter	TPN integration with Telstra Cloud Connector™*		Enhanced digital experience with Telstra Cloud Sight™ self-service features

* Telstra Cloud Connector™ is purchased separately and can be managed via Telstra Cloud Sight™

Why Telstra?

Our people. We have 2,000+ certified experts covering network, security, cloud, collaboration, mobility, managed professional services, software development and design, data, and artificial intelligence. We have 200+ cloud-ready consultants, and a strong network of Telstra Enterprise partners with programs in place to scale capability across security and front-end digitisation.
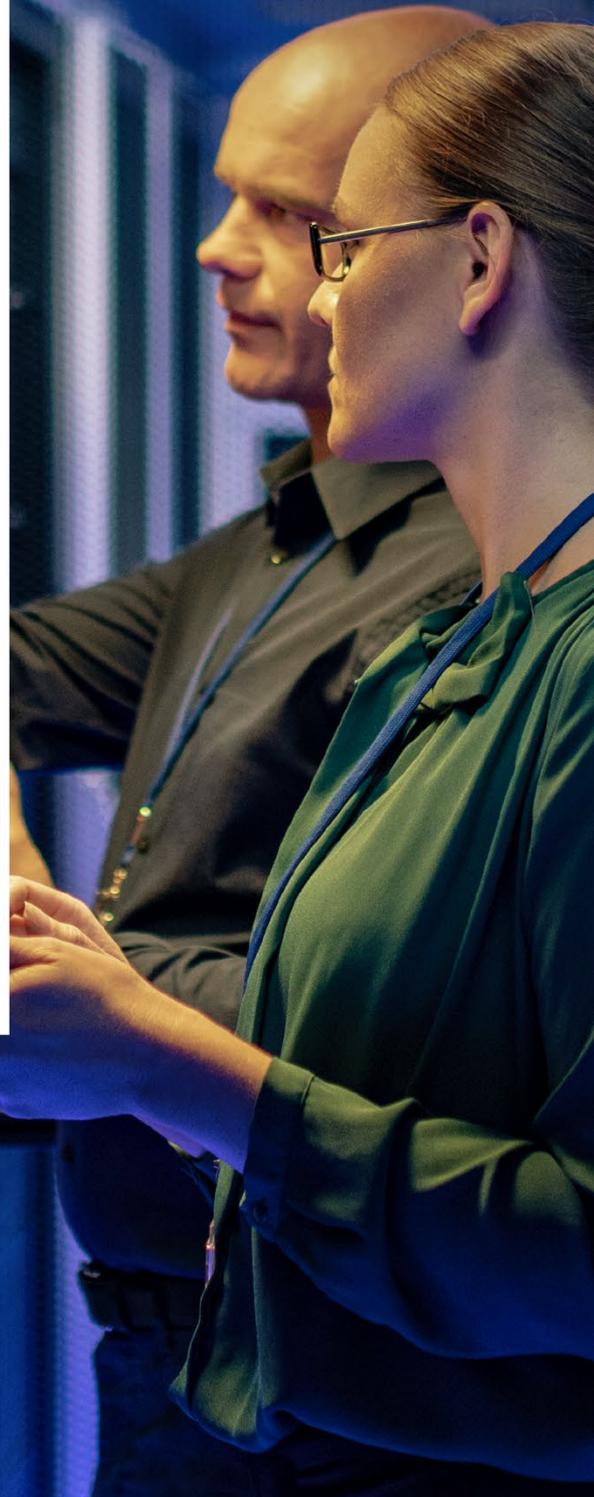
Our capabilities. With over a decade of cloud capability and migration strategy experience, we have a range of solutions and services, to help you simplify all your cloud and ICT needs with one trusted technology provider.

Our partnerships. Our strong alliances with Dell Technologies and VMware aim to significantly increase collaboration and technology co-development.

Our network. Your cloud is only as good as your network, and you'll be in the hands of Australia's leading network provider with a well-integrated cloud and network solution which is an essential for optimal workload and application performance through reliability, latency, embedded security, privacy, and availability.

Speak to your Telstra Cloud expert, Telstra Purple or Telstra Enterprise partner.

telstra.com/private-cloud