



MR SOL TRUJILLO
Chief Executive Officer
Telstra Corporation Limited

On 1 July 2005, Mr Solomon (“Sol”) Trujillo joined Australia’s leading telecommunications company, Telstra Corporation Limited (Telstra) as its Chief Executive Officer. Mr Trujillo is one of the world’s few CEOs with executive experience spanning 3 continents. At the age of 32, Mr Trujillo was the youngest Officer in the history of AT&T.

From 1992-95 Mr Trujillo was President and CEO of US West Dex Inc. From 1995-1998 Mr Trujillo was President and CEO of US West Communications. From 1999-2000 Mr Trujillo was CEO and Chairman of US West Inc. At US West Mr Trujillo led the deployment of a series of innovative telecommunications products including: affordable high-speed digital access to Internet for business and consumers, incorporating the first “plug and play” DSL; the first “one number” voicemail for home, mobile and office lines; and, digital video over copper wires. At the end of his time at US West, innovation was the by-word for the company amongst its 30 million customers. These combined achievements led to the former US Presidential Science Advisor, Jay Keyworth, to term Mr Trujillo, “the nation’s first digital telecom CEO”.

Mr Trujillo was the first native born Hispanic-American to serve as CEO of a Fortune 150 company.

Following his role at US West Mr Trujillo was CEO of the hi-tech company Graviton.

Then in 2001 Mr Trujillo joined the Board of Orange SA, the London-based multinational wireless company with 50 million customers in 19 countries in

Europe, Africa and the Middle East. Two years later, at the request of the Board. Mr Trujillo was appointed CEO of Orange, becoming the first American to lead a CAC-40 company.

Mr Trujillo has held board memberships in a number of international and domestic companies including: PepsiCo, Target, EDS, Gannett and, the Bank of America. Mr Trujillo was also a member of the Chairman's Advisory Council of Alcatel between 2000-2003.

Mr Trujillo has provided policy, trade and economic advice to international and domestic governments, academic institutions and think-tanks including: Governor of the World Economic Forum, trustee of Boston College and UCLA's School of Public Policy, director of the Tomas Rivera Policy Institute, and trade policy advisor to the Clinton and Bush administrations.

Mr Trujillo has demonstrated his commitment to increasing the breadth and depth of management experience in all companies he has led by raising the levels of ethnic, gender and industry diversity. At Telstra he has quadrupled the number of women Group Managing Directors since he started.

Mr Trujillo graduated from the University of Wyoming with a Bachelor of Science (Business) and later an MBA in finance. Mr Trujillo was granted honorary doctorates from both the University of Wyoming and the University of California.